



E-Contractor Academy

A Strategic Approach to Achieve Energy Efficiency through Small Contractor Participation

The County of Los Angeles will execute a \$30 million energy efficiency retrofit pilot project—to upgrade lighting and mechanical systems, and solar rooftop installations on its buildings— as part of the California Public Utility Commission’s **Southern California Regional Energy Network (SoCalREN)**. SoCalREN is a local government regional energy network pilot program serving SCE and SCG service areas. The program will achieve greater energy savings by driving the development and implementation of local energy sustainability programs and providing local governments with technical assistance, financing and expertise to execute shelf-ready energy efficiency retrofit projects. Upon implementing a successful pilot program, the County will seek to execute countywide energy efficiency projects valued at almost \$1 billion.

The County pilot project will award contracts using a procurement strategy that promotes local, small contractor participation and an integrated workforce development strategy that stimulates the creation of local, highly skilled careers. To carry out these objectives, the County established a partnership with Emerald Cities Collaborative to implement the *E-Contractor Academy* sponsored by Citi Community Development (Citibank) and a workforce development strategy rooted in a direct pipeline to union apprenticeship.

PROGRAM ENROLLMENT

Contractors enrolled in the *E-Contractor Academy* must attend the seven (7) workshops to graduate from the program. Each workshop is three hours in the evening, one workshop per week. There is no cost to participate, but there is a significant investment of time that is required and contractors must possess a California contractor’s license. **Enrollment applications are due by June 28, 2013. Workshops begin on July 9, 2013.**



The *E-Contractor Academy* is designed to prepare small contractors to compete and perform energy efficiency retrofit projects for and within the County of Los Angeles, and for billions of dollars of similar energy efficiency contracts throughout California.

WORKSHOPS

- Introduction to SoCalREN and Green Building Basics
- How to Bid on Energy Efficiency Projects
- Access to Capital and Bonding
- Safety Program for Energy Efficiency Projects
- Estimating & Bidding Principles
- Labor Compliance (*e.g. certified payroll*), Project Labor Agreements (PLA), Community Workforce Agreements (CWA) including local hire agreements, and how to benefit from becoming a Building Trades Signatory Contractor
- LCP Tracker and B2GNow user training
- Access to Electrical & Mechanical certifications

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FOR MORE INFORMATION: Phone (213) 226-0349
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E-Contractor Academy Enrollment Application

SMALL/MINORITY CONTRACTOR INFORMATION

SECTION I. CONTACT INFORMATION

Date _____ Are you the business owner? Yes No

Mr./Ms. _____ First Name _____ M.I. _____ Last Name _____

Title _____ Company _____

Street Address _____

City _____ State _____ ZIP Code _____

Phone _____ Fax _____ Email _____ Website _____

SECTION II. GENERAL BUSINESS INFORMATION

Business Type: Sole Proprietorship Partnership Corporation LLC **Union Contractor:** Yes No

Date Business Established: _____ **Contractor's License #:** _____ **Class:** _____

EIN #: _____ **Fed ID #:** _____ **Number of Employees:** _____

Provide this firm's Primary North American Industrial Classification System Code (NAICS) _____

You can determine your NAICS code by logging on to the SBA Website at: <http://www.sba.gov/size/indextableofsize.html>

Provide any other applicable NAICS codes: _____

Small Business/Minority Business Certification Information:

According to U.S. SBA size standards annual revenue may not exceed \$33.5 Million (General Contractor) \$14 Million (Specialty Trades)

Is your company certified as a Small Business Enterprise (SBE)? Yes No If yes, by what agency: _____

Is your company certified as a Minority-Owned Business Enterprise (MBE)? Yes No If yes, by what agency: _____

Have you worked on any government public works project? Yes No If yes, by what agency: _____

SECTION III. STATISTICAL INFORMATION

Gender/Race Male Female

African American Aleut American Indian Asian American Caucasian

Eskimo Hasidic Jew Hispanic Pacific Islander Other

Military Status Veteran Disabled Veteran

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SUBMIT APPLICATION: Email: veronicasoto@me.com

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