

WBEC-WEST 10TH ANNUAL
STRATEGIC PROCUREMENT
OPPORTUNITY CONFERENCE
& AWARDS GALA Sept. 19-20, 2013

Special Event: Sept. 18, 2013

THE LANGHAM HUNTINGTON, PASADENA, CA



10th Annual Strategic Procurement Opportunity Conference
Business Growth Through Public & Private Contracting Opportunities

September 18, 2013 | 8:00 am – 2:00 PM

The Langham Huntington, Pasadena, 1401 S Oak Knoll

WHO SHOULD ATTEND?

Business owners looking to break into local, federal and commercial contracting.

REGISTER NOW AT wbecwestconference.com

Business Growth Through Public & Private Contracting Opportunities Pre Event brings government agencies, local municipalities, and prime contractors for a unique one day event. Representatives from the participating agencies will provide valuable insight to their organizations **contracting process, best practices for marketing**, and how to take advantage of programs available to **disadvantaged groups** including Small Business Enterprise (SBE), Diverse Business Enterprise (DBE), Women-Owned Small Business (WOSB), HUBZone, 8a, and more.

Agenda:

7:30 AM – 8:00 PM – Registration

8:00 AM – 12:00 PM – “How to Do Business” Government, City, and Corporate Presentations and Panel. **PlanetBids** presents **How eProcurement is Changing the Bidding Process**

12:00 PM – 1:00 PM – Boxed Lunch, Networking

1:00 PM – 2:00 PM – Small Business Growth Round Table Connection

Sponsored By: **PLANET BIDS**

Connect with over
50 Corporations &
300 WBEs with a
**FULL CONFERENCE
PASS.**

All participants will be able to connect with the panelists in a round-table discussion setting.

City Contracting:

- City of Burbank
- City of Los Angeles
- City of Pasadena

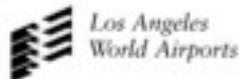
Government Contracting:

- Department of Homeland Security
- Naval Surface Warfare Center

Municipal and Local Contracting:

- MetroLink
- Metropolitan Water District
- County of Los Angeles
- Los Angeles World Airports

Participating Agencies:



Business Owners (not WBENC certified) Admission

Wednesday Only \$99 | Wednesday & Thursday \$375 | Full Conference \$500

Event INCLUDED In all FULL CONFERENCE PASS registrations, including WBENC CERTIFIED WBEs