



Start-Up Strategies for GSA Schedule

Date/Time:

February 28, 2014
9:00AM – 12:00PM

Location:

BTC Rm. 140
2400 N. Lincoln Ave.
Altadena, CA 91001

Registration:

<http://goo.gl/YiqSiu>

NO COST TO ATTEND
Limited Seating

Course:

GSA Schedule is a highly utilized method for Federal government and authorized entities to make purchases. Government spends \$50 billion through the GSA Schedule. If you sell commercial product/service, then you should highly consider getting a GSA contract. This course covers: Technical and price proposals, terminology, SIN's, how to respond to solicitations, open ratings, success pathway, digital certificate, discounting policy, GSA Advantage and more...

Workshop Presented by LA County OSB & PTAC

(855)230-6430 | osb@isd.lacounty.gov

For more information, visit us at: osb.lacounty.gov



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